

Mahmoud Mohamed Anwar

Supply Chain Leader | MBA | CSCP

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Saudi Arabia (Transferable Iqama) | UAE (5-Year Visa)

PROFESSIONAL SUMMARY

Strategic Supply Chain Leader with 14+ years of GCC experience leading end-to-end operations, procurement, logistics, and large-scale supply chain transformation initiatives delivering multi-million SAR savings and operational excellence initiatives. Proven leader in business continuity, operational resilience, and supply chain optimization across complex operations. Proven executive leader with strong stakeholder management, supplier negotiations, and cross-functional leadership capabilities, with expertise in ERP implementations including Oracle, SAP MM/WM, Dynamics 365, and Odoo ERP. MBA holder with CSCP, certifications with strong proficiency in Power BI, advanced Excel (VBA/macros), and MS Project.

SKILLS

Strategic Procurement & Vendor Management

Procurement Strategy Development • Strategic Sourcing & Category Management • RFQ & RFP Management • Contract Negotiation & Vendor Scorecards • Supplier Risk Assessment & Mitigation Planning • Cost Reduction & Savings Analysis

Supply Chain Planning & Operational Excellence

Sales & Operations Planning (S&OP) • Demand Forecasting & Inventory Optimization • MRP / DDMRP • Economic Order Quantity (EOQ) • Safety Stock & Reorder Point • Data-Driven Decision Making • KPI Design & Execution

Logistics & Distribution

Third-Party Logistics (3PL) & FCL/LCL Management • Customs Clearance & Saber Compliance • Hub-and-Spoke Network Design & Cross-Docking • Fleet & Transportation Management (TMS) • Route Optimization & Full Container Load (FCL) Planning

Leadership & Organizational Management

Cross-Functional Collaboration • Strategic Thinking & Critical Thinking • Problem Solving & Adaptability • Communication & Persuasion • Executive Leadership & Team Development • Resilience Under Pressure • Change Management & Continuous Improvement (Kaizen)

PROFESSIONAL EXPERIENCE

Supply Chain Manager | Greenfield Products Manufacturing Project

Yafa Holding – FMCG Retail | Saudi Arabia | Jan 2026 – Present

- Leading the Greenfield Supply Chain project, establishing the end to end Supply Chain network from strategic sourcing and manufacturing to warehousing, logistics and nationwide distribution.
- Developing the supplier ecosystem, leading supplier selection, contract negotiations and sourcing strategies to secure quality, cost efficiency and supply continuity.
- Building the Supply Chain operating model, implementing procurement, inventory, warehouse and logistics processes with SOPs, KPIs and governance frameworks.
- Driving new product launch readiness, coordinating cross functional teams across Procurement, Production, Sales and Logistics to ensure successful market launch and scalable operations.

Supply Chain Manager | Greenfield Dep. Project

XCMG Group – Heavy Machinery | Saudi Arabia | Aug 2025 – Jan 2026

- Established the Greenfield Supply Chain Department, building Procurement, Warehouse, Logistics and Operations functions with governance, SOPs and KPI frameworks.
- Led SAP MM & SAP WM implementation, driving ERP integration, process standardization and end to end supply chain visibility.
- Recruited, onboarded and developed Supply Chain teams, building organizational capability across

Warehouse, Logistics and Operations.

- Designed and launched end to end Supply Chain processes, covering procurement, customs clearance, warehousing, transportation and inventory management.
- Implemented performance management frameworks, establishing KPIs, operational controls and reporting dashboards to support data driven decision making and business readiness.

Regional Supply Chain Manager – Gulf Region

Al Jabr Holding – RITA (FMCG Manufacturing) | Saudi Arabia • UAE • Bahrain | June 2023 – Jun 2025

- Led and developed a workforce of 75+ employees across Supply Chain, Logistics, Warehousing, Transportation, Procurement, and Planning functions while managing a fleet of 250 distribution trucks and 58 trailers, achieving high service levels, operational efficiency, and business continuity across GCC operations.
- Conducted mitigation planning workshops and risk-scenario analyses, improving resilience and maintaining OTIF at 98.5% during Ramadan and year-end peaks.
- Spearheaded Oracle ERP and Microsoft Dynamics 365 integration, plus SAP WM enhancements, cutting system downtime by 25 hours/month and improving data accuracy for EOQ and DDMRP models.
- Designed Kaizen-driven demand planning frameworks and Safety Stock/Reorder Point algorithms, eliminating 120 MT of annual waste and reducing safety-stock variances by 10 days per SKU.
- Established hub-and-spoke network with cross-docking capabilities and optimized Full Container Load utilization, reducing transit costs and lead times by 5 days.
- Led cross-functional teams across Supply Chain, Finance, Sales, and Operations departments to execute contingency plans, sustaining service levels and enabling quick execution of mitigation strategies.

Supply Chain Manager

Al Jabr Holding – RITA (FMCG Manufacturing) | Saudi Arabia | June 2019 – May 2023

- Managed large-scale procurement and operational budgets exceeding SAR 500 million using SAP MM and Oracle ERP; optimized inventory strategies and procurement planning and produced SAR 2 000 000 in annual savings.
- Established executive KPI frameworks and operational performance dashboards for inventory turnover, OTIF, and cost per case; execution of data-driven decision-making cut report preparation by 20 hours/month.
- Introduced DDMRP and Construction Logistics Operations mitigation techniques, refining forecast accuracy by 15% and eliminating SAR 5 000 000 in obsolete stock.
- Directed logistics, warehousing, and transportation operations to improve efficiency and service levels (TMS), reducing annual logistics costs by SAR 1.2 million and improving on-time performance to 98%.
- Automated advanced Excel VBA routines and macros for Safety Stock calculations, reducing manual errors by 90% and saving 30 hours/month.

Supply Chain Supervisor

Al Jabr Holding – Automotive Division KIA | KSA | May 2016 – May 2019

- Negotiated and managed 12 supplier categories via RFQ/RFP, leveraging vendor scorecards to achieve SAR 800 000 in annual savings.
- Oversaw warehouse management and SAP WM implementation; introduced batch-based racking and eco-friendly Toyota forklifts, processing 12 000 SKUs/month and boosting throughput by 20%.
- Applied Lean and Kaizen principles across four sites to standardize SOPs, reducing process errors by 30 incidents/month and improving compliance.
- Led cross-functional teams in KPI design (inventory accuracy, lead-time) and critical thinking sessions, reconciling 1 000 records weekly with zero discrepancies.

Logistics Supervisor

El Ghorabawy Transportation – Logistics | Egypt | July 2013 – April 2016

- Optimized Third-Party Logistics contracts for 2 500 monthly orders, employing analytical route optimization to save SAR 300 000/year and raise OTIF to 95%.
- Introduced loading checklists and staff training in cross-docking and hub-and-spoke methods, achieving 98%

loading accuracy on 980 shipments/month.

- Expanded Full Container Load utilization by 15 TEUs/month and managed Less-than-Container Load operations, generating SAR 100 000 additional revenue/year.
- Deployed KPI/SLA dashboards and led resilience drills, reducing damage incidents by 10/month and improving adaptability during peak season surges.

Operations Coordinator

Alex Petro – Oil & Gas | Egypt | October 2012 – June 2013

- Led project planning in MS Project and cross-functional teams to execute 8 major initiatives, cutting schedules by 5 days and saving SAR 400 000 in penalties.
- Automated Excel reporting templates and macros for financial and logistical tracking, reducing turnaround from 7 to 4 days and saving 10 staff hours/week.
- Instituted QC checklists and problem-solving forums for 200 shipments/month, decreasing client complaints by 5/quarter and boosting repeat business.

Accounts Payable Accountant

Crush Coca-Cola – FMCG | Egypt | September 2011 – September 2012

- Processed 1 200 vendor invoices/month in SAP FI with 100% accuracy, eliminating delays and executing mitigation planning for cash-flow.
- Conducted 150 reconciliations/month with Excel (VLOOKUP, pivot tables), developing macros to reconcile 2 000 transactions/week and save 15 hours of manual work.
- Streamlined contract management lifecycle for 200 suppliers, improving working capital by SAR 500 000 and reinforcing vendor relationships with scorecards.

EDUCATION

MBA, Supply Chain Management

Arab Academy for Science, Technology & Maritime Transport — Distinction, 2023

Bachelor of Commerce – Business Administration and Accounting

Alexandria University — Good Standing, 2011

CERTIFICATIONS

- CSCP (Certified Supply Chain Professional) — 2026

TECHNICAL & LANGUAGE SKILLS

- **Languages: Arabic (Native), English (Full Professional Proficiency)**